



## ***ELUNA 2016 Financial Report***

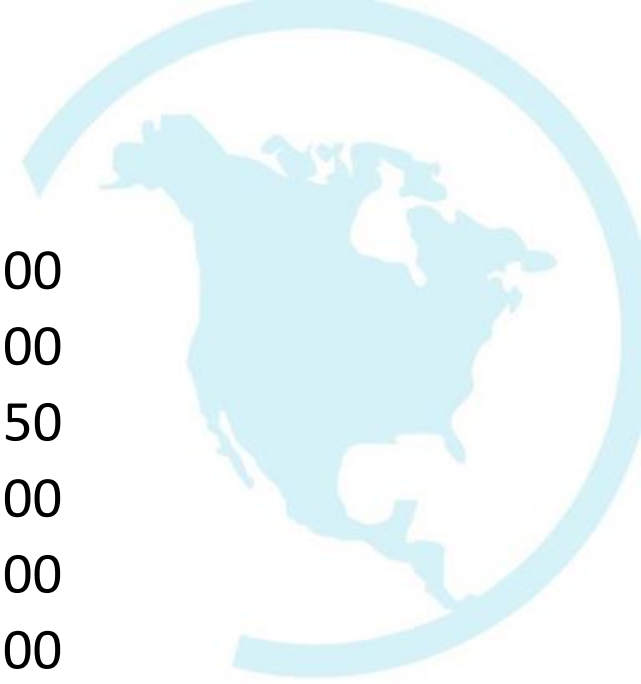
**Submitted by Sue Julich, ELUNA Treasurer  
2017 Annual Meeting  
Schaumburg, IL**

# 2016 Financial Summary



|                            |                       |
|----------------------------|-----------------------|
| • Balance as of 1/1/2016   | • \$166,319.94        |
| • Income                   | • \$418,505.50        |
| • Expenses                 | • <b>\$376,125.81</b> |
| • Balance as of 12/31/2016 | • \$208,699.63        |

# 2016 Income



|  |                |
|--|----------------|
| • 2016 Memberships                                   | • \$26,750.00  |
| • 2017 Memberships                                   | • \$56,995.00  |
| • Conference Registrations                           | • \$311,058.50 |
| • Conference Sponsors 2016                           | • \$8,202.00   |
| • Conference Sponsors 2017                           | • \$6,450.00   |
| • Developer (SaaS) Meeting Reimbursement (Ex Libris) | • \$9,000.00   |
| • Security Deposit Refund from 2016 Conference       | • \$50.00      |
| • TOTAL  | \$418,505.50   |

# 2016 Expenses



|   |                     |
|---|---------------------|
| • Travel  | • \$21,423.58       |
| • 2016 Conference Expenses                        | • \$301,315.94      |
| • 2017 Conference Expenses                        | • \$22,026.40       |
| • 2018 Conference Expenses                        | • \$575.46          |
| • Office Supplies                                 | • \$699.33          |
| • RUG Conference Support                          | • \$855.23          |
| • Systems Charges (website, doc repository, etc.) | • \$2300.30         |
| • Conference Call Service                         | • \$1364.02         |
| • Bank and Merchant Account Fees                  | • \$22,175.05       |
| • Legal and Insurance                             | • \$3,065.50        |
| • Misc (refund for over charge of conference fee) | • \$325.00          |
| • <b>TOTAL</b>                                    | <b>\$376.125.81</b> |

# 2016 Conference Summary



- Income –General • \$244,370.34
- Sponsorship from Ex Libris • \$80,000.00
- **Income Total** • **\$324,370.34**
  
- Expenses • \$346,566.81
- Negotiated Post-Event Discounts • \$31,621.53
  
- **Net Income** • **\$9,425.06**